

# **Capability Statement**

## About Us

At Defutek, we are a forward-thinking information technology consulting and systems integration firm dedicated to providing innovative solutions that solve our clients' most pressing challenges. With a foundation built on problem-solving prowess, attentive customer listening, and an unwavering commitment to work quality, we deliver comprehensive IT and security services that drive business growth and success.

## **Core Competencies**

- I. **Technical Expertise:** Our team of seasoned experts possesses a comprehensive understanding of a wide range of IT domains. This expertise enables us to deliver holistic solutions spanning network architecture, cybersecurity, database management, cloud computing, physical and virtual access control, video surveilance, and more. By seamlessly integrating these domains, we craft solutions that not only address current challenges but also pave the way for future scalability and innovation.
- II. **Problem-Solving Excellence:** Our proven track record of creatively overcoming intricate challenges positions us as pioneers in the field. We thrive on transforming obstacles into opportunities, capitalizing on our deep technical expertise, particularly within the realms of physical security and cybersecurity. This empowers us to provide solutions that not only resolve issues but also bolster your organization's resilience and competitive edge.
- III. **Customer-Centric Focus:** At the heart of our operations is an unwavering commitment to our clients. Our approach is centered around active listening, deep understanding, and seamless collaboration. By aligning our solutions with your unique vision and objectives, we ensure that the outcomes we deliver are not only technically sound but also tailored to your specific business needs.
- IV. Project Management: With a proven history of managing intricate IT projects, our team excels in defining clear scopes, managing timelines, allocating resources judiciously, and mitigating potential risks. Our holistic project management approach guarantees that projects are executed efficiently, adhering to timelines and budgets while consistently meeting or exceeding your expectations.

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#### **Company Snapshot**

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Business Name: Defutek Inc Corporation Type: C Corp Year Founded: 2016 Unique Entity ID: GNM6CET4Z416 DUNS: 080309105 Cage Code: 84PC1 Social Economic Status: SBVOSB TIN: 83-0933098 Accept Credit/Debit Card - Yes

#### **NAICS** Codes

541511 - Custom Computer Programming Services

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- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541519 Other Computer Related Services

541690 - Other Scientific and Technical Consulting Services 541990 - All Other Professional, Scientific, and Technical

Services 518210 - Computing Infrastructure Providers, Data

Processing, Web Hosting, and Related Services

561621 - Security Systems and Services

**238210** - Electrical Contractors and Other Wiring Installation Contractor

#### **Clients/Partner**

- Northrop Grumman
- Boeing
- SAY Security

#### Certifications

 Service-Disabled Veteran Owned Small Business (SBVOSB)

### Innovation

**Innovation** is embedded in our DNA, driving our commitment to shaping the future of technology. Beyond just a buzzword, our relentless pursuit of inventive solutions sets us apart in the industry. Our vibrant culture of innovation empowers our employees to break away from convention, explore uncharted territories, and deliver remarkable outcomes. By embracing fresh perspectives and novel approaches, we create transformative solutions that not only resolve challenges but also pioneer new horizons in technology.

**Cybersecurity Excellence:** Securing your digital assets is our foremost priority. Our specialized focus on cybersecurity allows us to comprehensively evaluate vulnerabilities, devise robust defense strategies, and implement measures to safeguard your critical data and operations. Through a combination of cutting-edge technology and strategic planning, we ensure your digital landscape remains fortified against evolving threats.

## Differentiators

- **Comprehensive IT Excellence:** Our services encompass the full spectrum of IT, from strategic consulting and customized development to seamless implementation, proactive maintenance, and dedicated support. This all-inclusive approach ensures that our clients benefit from a comprehensive IT partnership that delivers consistent value and innovation.
- Agile Project Mastery: We pride ourselves on our agile project management methodology, which prioritizes adaptability and responsiveness. As project landscapes evolve, our agile approach empowers us to seamlessly navigate changes, making adjustments while maintaining timelines and exceptional quality. This flexibility ensures that your projects remain on track and aligned with dynamic objectives.
- Continuous Innovation and Growth: Innovation isn't just a catchphrase for us; it's a core value. We continuously seek groundbreaking solutions that set us apart in the industry. By fostering a culture of innovation, we empower our teams to break away from conventions, explore new horizons, and deliver transformative outcomes.
- Customer-Centric Excellence: At the heart of our mission is an unwavering dedication to our clients. Our approach revolves around active listening, in-depth understanding, and seamless collaboration. By aligning our solutions with your unique vision and objectives, we ensure that the results we deliver are not only technically robust but also personalized to your specific business needs.
- Cybersecurity Leadership: The security of your digital assets is paramount to us. With a dedicated focus on cybersecurity, we assess vulnerabilities, design resilient defense mechanisms, and implement strategies to safeguard your critical data and operations. Our expertise in cybersecurity goes beyond protection it empowers your business to operate confidently in a digital landscape fraught with evolving threats.

## **Founder's Experience**

As the visionary behind Defutek, I bring a diverse and comprehensive background in information technology and cybersecurity, backed by an array of successful roles and accomplishments. My journey includes contributions to notable organizations, each showcasing my expertise in technical leadership, cybersecurity solutions, and project management. My skills are, but are not limited to:

- Artificial Intelligence and Machine Learning
- SANS CIS Critical Security Controls
- SOC Operations
- System Design and Architecture
- Cybersecurity Incident Response
- Security Management Systems
- Risk Management Framework (RMF)
- Operational Technology (OT)
- SCADA System Security
- Insider Threat Detection and Mitigation
- Building Automation Systems (BAS)
- Data Encryption (In-Transit and At-Rest)
- Access Control (Physical and Logical)
- Project Management

- Threat Monitoring & Response
- Identity & Access Management (IAM)
- Vulnerability Scanning & Management
- Security Operation, Automation, and Response (SOAR)
- Digital Forensics
- SIEM Architecture and Tuning
- Hybrid Cloud and On Prem System Architecture
- User Behavior Analytics
- Cloud Migration
- Cybersecurity Tool Architecture & Integration
- Video and Audio Surveillance Systems
- Infrastructure Hardening
- Intrusion Detection
- Asset & Key Management

My extensive expertise spans IT consulting, cybersecurity engineering, cloud architecture, project management, and more. This background equips Defutek to provide pioneering solutions that drive innovation, excellence, and results for our valued clients.

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